

Message Text

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P R 071325Z MAY 75

FM AMEMBASSY BELGRADE

TO JAMES WALKER EXECUTIVE DIRECTOR PRIORITY

US-YUGOSLAV ECONOMIC COUNCIL

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NEW YORK NEW YORK 10017

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PHONE: 212 687-7797

WILLIAM W. HAMILTON MANAGER PRIORITY

INTERNATIONAL COMMUNICATION OPERATION

GENERAL ELECTRIC COMPANY

FAIRFIELD CONNECTICUT 06431

TELEX: 710 453 1089 FAIRFIELD CONN

CABLE: GENETRICO-FALD

INFO SECSTATE WASHDC 2730

AMCONSUL ZAGREB

UNCLAS BELGRADE 2213

E.O. 11652: N/A

TAGS: BEXP YO

SUBJECT: JOINT MEETING OF US-YUGOSLAV ECONOMIC COUNCILS

A. INDIVIDUAL APPOINTMENTS SCHEDULES FOR TUESDAY IN DUBROVNIK MAILED MAY 5 TO YUGOSLAV ENTERPRISES. APPOINTMENTS SCHEDULED FROM 1000 TO 1300 AND WHEN NECESSARY 1530 TO 1700.

B. APPOINTMENT SCHEDULES REFLECT INTERESTS DESCRIBED YOUR RECENT TELEXES OF TYRIN, ALLIS CHALMERS, UNION PLANTERS, INTERNATIONAL HARVESTER AND TO EXTENT POSSIBLE BOEING AND KEYES. IN REGARD TO BOEING YOU MAY WISH TO INFORM THORNTON THAT APPOINTMENTS OFFER UNCLASSIFIED

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GOOD CONTACTS FOR ELECTRONICS PRODUCTS, CONSTRUCTION

SERVICES AND TO LESSER DEGREE IN JET FOIL COMMERCIAL BOATS BUT ARE LIGHT ON COMPUTER SERVICES AND ASPHALT PLANT. AS FOR KEYES YOU AWARE FROM OUR DISCUSSIONS AND RECENT ZAGREB CABLE OF YUGOSLAV INTEREST IN AND PRODUCTION CAPACITY FOR JOINT VENTURE PROPOSAL. PROBLEM REMAINS, HOWEVER, TO INSURE A CONTINUING SUPPLY OF PULP-WOOD. KEYES APPOINTMENTS IN DUBROVNIK AFFORD OPPORTUNITY TO MEET WITH POTENTIAL SUPPLIERS AND PRODUCERS.

C. STILL IN QUESTION IS WHETHER TO INCLUDE CHASE IN INDIVIDUAL APPOINTMENTS AND TO DELETE U.S. FURNITURE INDUSTRIES WHICH IN EARLIER TELEX SHOWN AS DEPARTING DUBROVNIK TUESDAY MORNING. PLEASE ADVISE.

D. APPOINTMENTS FOR U.S. FIRMS ARE SHOWN BELOW. HEAVY SCHEDULE FOR SOME COMPANIES REFLECTS HIGH YUGOSLAV INTEREST AND AVAILABILITY OF MORE THAN ONE U.S. COMPANY EXECUTIVE FOR SEPARATE MEETINGS. U.S. FIRMS WILL RECEIVE INDIVIDUAL APPOINTMENT SHEETS IN DUBROVNIK.

E. APPOINTMENTS AS FOLLOWS:

1. ALLIS-CHALMERS: LIVNICA ZELJEZA I TEMPERA, (KIKINDA) RTB BOR, JUGOEXPORT, JUGOTURBINA, INTERKOMERC, PROGRES, JUGOMETAL, GEOTEHNIKA, JADRANSKA SLOBODNA PLOVIDBA, MAGNOHROM, POLJOOPSKRBA, MASINOUNION, INVEST-IMPORT, ENERGOINVEST.

2. ARMCO STEEL: JUGOMETAL, DALMACIJA.

3. BANKERS TRUST: PROGRES, JUGOAGENT.

4. BOWMAN & CONNER: NONE.

5. GULF & WESTERN: CAJAVEC, JUGOBAKAR, ENERGOINVEST, GEOTEHNIKA, JUGOMETAL, ISKRA-COMMERCE, RTB BOR, JUGOEXPORT, PROGRES, SLJEME, KOPRODUKT, INDUSTRIAIMPORT, VELEBIT, JUGOBANKA, INGRA, LJUBLJANSKA BANKA, PRIVREDNA BANKA, GENERALEXPORT.

6. BOEING: SOKO, CAJAVEC, JADROAGENT, ISKRA-COMMERCE, INGRA.

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7. CHASE MANHATTAN: ELEVEN REQUESTED BUT NONE SCHEDULED.

8. CHEMTEX FIBERS EXPORT: JUGOTEXTIL, OHIS, ZDRUZENA KEMICNA INDUSTRIJA, JUGOVINIL, VELEBIT.

9. CHICAGO PNEUMATIC: NAFTAGAS, INVEST-IMPORT, ENERGOINVEST, JUGOALAT, VELEBIT.

10. CLARK EQUIPMENT: JUGOTURBINA, LIVNICA ZELJEZA I TEMPERA, SOKO, CELIK, KOPRODUKT, JADRANSKA SLOBODNA PLOVIDBA, UNIS.

11. CYANAMID: JUGOVINIL, VELEBIT, HEMIJSKA INDUSTRIJA (PANCEVO), ALKALOID, PLIVA, POLYCHEM, ZDRUZENA KEMICNA INDUSTRIJA, LEK.

12. DEERE & CO.: POLJOOPSKRBA, ADRIA-UNION, JUGOSLOVENSKA (SLOVENIA) POLJOPRIVREDNA BANKA, LIVNICA ZELJEZARA I TEMPERA, SOKO.

13. DOW CHEMICAL: PLIVA, DJURO DJAKOVIC, TEXTIL, OKI, ZDRUZENA KEMICNA INDUSTRIJA, JUGOVINIL, JADRANSKA SLOBODNA PLOVIDBA, POLYCHEM.

14. DRESSER IND.: INVEST-IMPORT, SOKO, TEXTIL, MAGNOHROM, MASINOKOMERC, RTB BOR.

15. E.I. DU PONT: ADRIA-UNION, TEXTIL, JUGOTEXTIL, ZDRUZENA KEMICNA INDUSTRIJA, INTEREXPORT, OHIS, JUGOVINIL.

16. FIRST NATIONAL BANK OF CHICAGO: JUGOAGENT, METALKA, JADRANSKA SLOBODNA PLOVIDBA.

17. FIRST NAT'L CITY BANK: NONE.

18. GENERAL ELECTRIC: OKI, INGRA, ZDRUZENA KEMICNA INDUSTRIJA, JUGOBAKAR, JUGOTURBINA, CAJAVEC, SOKO, ISKRA-COMMERCE, ENERGOINVEST.

19. GENERAL MOTORS: FABRIKA ODLIVAKA, BEOGRAD, IKARUS, DJURO DJAKOVIC, METALSKI ZAVOD TITO, CAJAVEC, LIVNICA ZELJEZA I TEMPERA, SOKO, JADRANSKA SLOBODNA PLOVIDBA, VELEBIT.
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20. GREEN GIANT: JUGOSLOVENSKA POLJOPRIVREDNA BANKA, KOPRODUKT, INTEREXPORT, PRIVREDNA KOMORA MAKEDONIJE, SOKO.

21. HARNISCHFEGER: MASINOKOMERC, NAFTAGAS, INVEST-IMPORT, TREPCA, ENERGOINVEST, PROGRES, RTB BOR, CELIK.

22. INTERNATIONAL HARVESTER: JADRANSKA SLOBODNA PLOVIDBA, JUGOSLOVENSKA POLJOPRIVREDNA BANKA, LIVNICA ZELJEZA I TEMPERA, GENERALEXPORT.

23. INT'L GENERAL TRADE: ISTRAVINO, CENTROTEXTIL, CAJAVEC.

24. JOY MFG: INDUSTRIAIMPORT, TREPCA, RTB BOR, MASINOKOMERC, GEOTEHNIKA, INVEST-IMPORT, PROGRES.

25. KAISER IND.: DALMACIJA, INGRA, UNIS, ENERGOINVEST.

26. KELLOGG, M.W.: ZDRUZENA KEMICNA INDUSTRIJA, INGRA, NAFTAGAS, ENERGOINVEST.

27. KEYES FIBRE: PSLOVNA ZAJEDNICA SUMARSTVA I DRVNE IND., SLOVENIJALES, SIPAD, VELEBIT, JUGOTEXTIL, EXPORTDRVO, LESNINA.

28. LSB INDUSTRIES: POTISJE, JUGOALAT, LIVNICA ZELJEZA I TEMPERA, UNIS, INVEST-IMPORT, VELEBIT.

29. MAIN, CHAS. T.: INTERKOMERC.

30. MANUFACTURERS HANOVER TRUST: PROGRES, JUGOAGENT.

31. MCCracken CONCRETE PIPE MACHINERY: GEOTEHNIKA, INDUSTRIA-IMPORT, MASINOKOMERC, INVEST-IMPORT, INTERKOMERC, INGRA.

32. 3M CO.: VELEBIT, ZDRUZENA KEMICNA INDUSTRIJA.

33. OPIC: NONE.

34: SEARS, ROEBUCK: CENTROTEXTIL, KOTEKS-TOBUS, JUGOEXPORT, INTERPLET, STOL, LESNINA, SIPAD, EXPORTDRVO, SOKO, UNCLASSIFIED

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ISKRA-COMMERCE, INTEREXPORT.

35. STONE & WEBSTER: ENERGOINVEST, UNIS, ZDRUZENA KEMICNA INDUSTRIJA, INGRA, ENERGOINVEST.

36. TYIRIN, W.C.: SLJEME, KOPRODUKT.

37. UNION CARBIDE: KRKA, JUGOMETAL, PLIVA, TEXTIL, DALMACIJA, INTEREXPORT, ZDRUZENA KEMICNA IND., TVORNICA ELEKTRODA I FEROLEGURA, POLYCHEM, INGRA.

38. UNION PLANTERS NAT'L BANK: SLOVENIJALES, LJUBLJANSKA BANKA, POLJOOPSKRBA, PLIVA, KOPRODUKT.

39. UNION PUMP: HEMIJSKA INDUSTRIJA, OKL, JUGOTURBINA, JUGOMETAL, ZDRUZENA KEMICNA INDUSTRIJA.

40. UNIVERSAL OIL PRODUCTS: VALJAONICA BAKRA "SLOBODAN PENEZIC-KRCUN", MASINOKOMERC, CELIK, DJURO DJAKOVIC, INVEST-IMPORT, ZDRUZENA KEMICNA INDUSTRIJA.

41. U.S. FURNITURE INDUSTRIES: JUGOEXPORT, INTERPLET, STOL,

LESNINA, EXPORTDRVO, ADRIA-UNION, POSLOVNA ZAJEDNICA
SUMARSTVA I DRVNE INDUSTRIJE.

42. VICTOR COMPTOMETER: NONE.

43. WESTINGHOUSE ELECTRIC: IMPOL, ISKRA-COMMERCE, METALKA,
PROGRES, JUGOTURBINA, DJURO DJAKOVIC, LIVNICA ZELJEZA I
TEMPERA, SOKO, ZDRUZENA KEMICNA INDUSTRIJA, NUKLEARNA
ELEKTRANA, INGRA.

44. INGERSOLL-RAND: TO BE SCHEDULED.
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